



An Approach to Style That Promises Power, Money, and Class (Paperback)

By Palle and Lyndia Smidt

iUniverse, United States, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Is it possible to have power, money, and class all at the same time in the workplace? Palle and Lyndia Smidt say you can have all three, while also furthering your career, enhancing leadership skills, and leading others. Filled with real-life examples from both the government and private sectors, they reveal how to: - start with the best answer to solving business problems; - discern what's really important when it comes to salesmanship; - motivate followers to accomplish organizational goals; and - demonstrate alignment with upper management in everything you do--or else seek employment elsewhere. You'll also learn how and why you should tweak your style based on the task at hand. When done right, you can disarm rivals, avoid being deceived, and effectively confront the deep-seated challenges to your competitive position. If you want a long-lasting and successful career, developing interpersonal skills and a communication style that will help you achieve your goals is essential. Find out how to get on the right track with An Approach to Style That Promises Power, Money, and Class.



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