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Special Events: Proven Strategies for Nonprofit Fundraising

By Alan L. Wendroff

John Wiley and Sons Ltd, United States, 2003. Online resource. Book Condition: New. 2nd Revised edition. 226 x 157 mm. Language: English . Brand New Book. As the philosopher Martin Buber wrote, All real living is meeting. People like to get together. That?s why special events can often work so much better for nonprofit organizations than other, less social types of fundraising programs. From red-carpet galas to Saturday afternoon street fairs, special events offer nonprofits an unparalleled opportunity to both raise money and make friends. Yet for all the benefits-and they are great-inexperience and bad planning can make these events more trouble-and a greater financial drain-than they are worth. Special Events: Proven Strategies for Nonprofit Fundraising, Second Edition is the complete guide to making your next nonprofit event the rousing success it can be. Packed with author and development professional Alan Wendroff s realistic insights and pointers, this text provides a logical and comprehensive outline of event planning, with a special emphasis on fitting these events into the larger framework of the nonprofit?s organizational goals. Inside you?ll find such helpful tools as:* Seven goals for a successful event* The Master Event Timetable (METT), a proven organizational tool that provides step-by-step...



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